



**EQUITY IN
INFRASTRUCTURE
PROJECT**

equityininfrastructure.org

DIANA C. MENDES
CHAIR, EIP ADVISORY COUNCIL

HNTB Corporate President, Infrastructure and Mobility Equity

I. Welcome and Introductions

II. White House Remarks

III. US DOT Remarks

IV. Background, History and Update on EIP—John Porcari, Phil Washington

V. Council Organization and Priorities – Led by Diana Mendes

- a. Advisory Council membership expectations
- b. Committee structure
- c. Committee responsibilities
- d. Proposed committees

VI. Discussion

VII. Meeting Cadence

VIII. Other Business

IX. Adjourn

SHELBY M. SCALES

**Director of the Office of Small and Disadvantaged Business
Utilization (OSDBU), U.S. Department of Transportation**

KICK-OFF MEETING GOALS -- DIANA



Update on EIP accomplishments



Determine Advisory Council structure



Review membership expectations

ADVISORY COUNCIL GOALS + PURPOSE -- DIANA



Goal —Make the Advisory Council the indispensable private sector and NGO partner to EIP, assuring that its initiatives come to life and operationalize our EIP goals



Purpose

- i. Provide subject matter expertise
- ii. Research and development for EIP leadership
- iii. Recruit companies and NGOs to join
- iv. Provide financial support to EIP and/or in-kind services

PHIL WASHINGTON
EIP CO-FOUNDER AND CHAIR

CEO of Denver International Airport

JOHN PORCARI
EIP CO-FOUNDER

Former Deputy Secretary, U.S. Department of Transportation

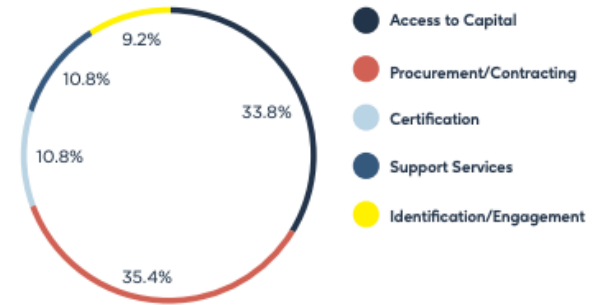
WHAT IS EIP – PHIL+JOHN

EIP answers President Biden's call from his executive order and Justice 40 to create generational wealth. We chose to focus on contracting.

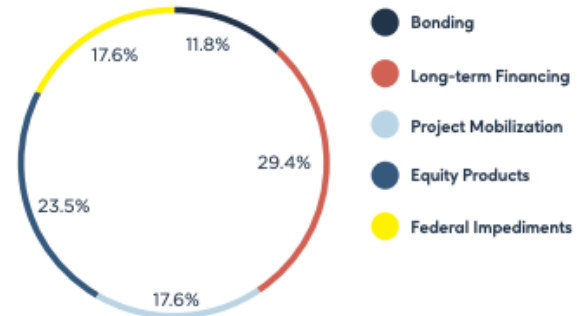


- A White House goal accompanying The Bipartisan Infrastructure Bill that strives for 40% of overall benefits in certain federal investment categories go to communities that are marginalized, underserved, or overburdened.
- Aims to generate wealth in disadvantaged communities while advancing energy efficiency at the same time.

HUB CHALLENGE AREAS



HUB CHALLENGE AREAS- ACCESS TO CAPITAL



PLEDGE CERTIFICATE – PHIL+JOHN

Denver International Airport

Denver, Colorado

» Proudly pledges to participate in «

THE EQUITY IN INFRASTRUCTURE PROJECT PLEDGE AS A FIRST MOVER

We pledge to increase generational wealth through public contracting in infrastructure by:

- Increasing the number, size and proportion of contracting opportunities for historically underutilized businesses (HUBs*)
- Expanding the number of signatories to this pledge
- Increasing the number, size and proportion of contracting opportunities for HUBs as prime contractors
- Streamlining the administration of contracting to centralize certification, improve payment time, and standardize transparent data collection
- Increasing the amount and type of appropriate financing available to HUBs aiming to meet infrastructure contracts by working with private and public partners

*Historically underutilized businesses (HUBs), by our definition, can include firms formally designated as DBEs, Minority and Women-Owned Business Enterprises (MWBE), Small Business Enterprises (SBE), and it can include any other business classification used locally in the United States intended to boost the participation of otherwise underutilized firms, which can vary by state, region, and municipality.



EQUITY IN
INFRASTRUCTURE
PROJECT

As a member of the first five mover agencies participating in the Equity in Infrastructure Project we will seek to increase generational wealth for those that were previously left out of such efforts. This will include providing further increased prime contracting opportunities to HUBs.

John D. Porcari
Former U.S. Deputy Secretary of Transportation
Co-Founder, EIP

Phillip A. Washington
CEO, Denver International Airport
Chair, EIP

Michael B. Hancock
Mayor, City and County of Denver

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EIP PLEDGE – PHIL+JOHN

- Increasing the number, size and proportion of contracting opportunities going to HUBs;
- Increasing the number, size and proportion of contracting opportunities going to HUBs as prime contractors;
- Streamlining the administration of contracting with HUBs to centralize certification, improve payment time, and standardize transparent data collection;
- Increasing the amount and type of appropriate financing available to HUBs aiming to meet infrastructure contracts by working with private and public partners; and
- Expanding the number of signatories to this Pledge

EIP PLEDGE PROGRESS – PHIL+JOHN

- *Increasing the number, size and proportion of contracting opportunities going to HUBs;*
 - ✓ **Working with (smaller) lenders to identify ways to measure firm growth, wealth creation - how they assess firms**
 - ✓ **Collected baseline metrics from Pledge signers to be used for an annual progress report**
- *Increasing the number, size and proportion of contracting opportunities going to HUBs as prime contractors;*
 - ✓ **Working with (smaller) lenders to identify ways to measure firm growth, wealth creation - how they assess firms**
 - ✓ **Collected baseline metrics from Pledge signers to provide an annual progress report**
- *Streamlining the administration of contracting with HUBs to centralize certification, improve payment time, and standardize transparent data collection;*
 - ✓ **Working on a CTA/SEPTA MOU on reciprocity**
 - ✓ **Developing an EIP Data Dashboard in partnership with STV and DIA**
- *Increasing the amount and type of appropriate financing available to HUBs aiming to meet infrastructure contracts by working with private and public partners; and*
 - ✓ **Meeting with financial institutions and Advisory Council thought leadership**
- *Expanding the number of signatories to this Pledge*
 - ✓ **Engaging First Movers to recruit peers + high-profile partnerships + communications strategy (DoTs of California, District of Columbia, Illinois, Louisiana, Michigan)**

DASHBOARD – PHIL+JOHN

Equity in Procurement: General Contracts

General Contracts

Certification Type

All

Year

2022

Contract Type

All

Concessions

Prime

Subcontractor

\$6,773,467

Certified Prime Payments

69

Contracts

2%

% Attainment

\$0

Certified Sub Payments

13

Certified Firms

Numbers based on Payments recorded by Prime and Subcontractors

35
MWBE Prime Contracts

16
SBE Prime Contracts

0
DBE Prime Contracts

Contracts For Credit (Prime and Sub)		
Vendor Name	Vendor Type	Payments
LS Gallegos	Prime	\$1,622,222.3
Gilmore Construction Corporation	Prime	\$1,582,157.5
Gilmore Construction Corporation	Prime Self Performing	\$1,250,200.57
Gina Sofola & Associates, Inc.	Prime	\$521,327.78
Total Access Solutions LLC	Prime	\$445,548.68
J.A. Watts Inc.	Prime	\$411,948.52
Servitech, Inc.	Prime	\$392,161.43
LEI Companies, Inc.	Prime	\$244,299.71
BIG GREEN LIME, LLC	Prime	\$187,298
Premisys Support Group,	Prime	\$173,200.03

Equity in Infrastructure

Filter by Funding Source

Both

Federal

None

Filter by General Contracts or Concessions

All

Filter by Date

2022

Prime Contracts

Contract Category	Construction	Professional Services	Services	Total
MWBE	4	29	2	35
SBE	15	1		16
Total	19	30	2	

Subcontractor Contracts

Contract Category	Construction	Goods	Professional Services	Services	Total
DBE	6		9		15
MWBE	74	6	75	20	175
SBE	10		1		11
Total	90	6	85	20	201

Contracts by Gender

Sample Data Coming Soon

Contracts by Gender

Sample Data Coming Soon

All Certified Concessions For Credit by Type

Category	Concessionaire	Joint Venture Partner	Subtenant	Total
Airportwide Services	3			3
Food & Beverage	8	57	3	68
Merchandise	3	44	12	59
Newsstands		8		8
Services	5		2	7
Total	19	109	17	145

EQUITY IN INFRASTRUCTURE PROJECT

Search Radius

1.51

217.93

Region

All

NAICS Code

All

Certification Type

All

Local HUB List

Company Name	Phone
Stellar Assist, Inc. DBA	818-446-1555
Stellar Business Management Group	
1 STOP CONTRACTORS	858-964-2323
1 STOP TRUCKING	323-712-3483
16th & G Agency, Corp	909-754-6310
1CYBER SECURITY RESOURCES (CSR) INC	626-388-0978
2002 MPH Diversified	310-748-6819
24/7 TRUCKING INC	919-262-5171
2Tigers LLC	617-877-8444
3531 Trucking	626-644-6221

Prior Contract Experience

Metro	1,500
Caltrans	1,400
LACity	500
SFMATA	200
SDCRAA	100
Fresno	50
BART	20
SFO	10
SamTrans	5

Area of Expertise by County

Commercial dump...	50
Engineering Servic...	40
Trucking, hauling	30
Administrative Ma...	20
Environmental Co...	10
Highway, Street, a...	10
JANITORIAL SERV...	10

A. Advisory Council Membership Expectations

B. Committee Structure

C. Committee Responsibilities

PROPOSED COMMITTEES:

- i. Certification
- ii. Contracting
- iii. Insurance
- iv. Access to Capital
- v. Workforce Development
- vi. Generational Wealth
- vii. Metrics +
Measuring Progress

Each committee would be responsible for six functional areas of work:

- Recruiting others
- Fundraising
- Research and development to support first mover agencies and signatories
- Industry thought leadership
- Provide communications support for press releases, web publications, and social media
- Develop committee work program and deliverables

DISCUSSION – EVERYONE



What do you think of the committee structure?

What do you think of these committees and are there others that we should consider?

What do you think about the committee responsibilities?

How can we leverage committees to support Justice40 and the Executive Order 13985?

What should our time frame/deadlines be for executing and implementing our goals?

What are we missing?

MEETING CADENCE

OTHER BUSINESS

ADJOURN



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